ITPS ONE

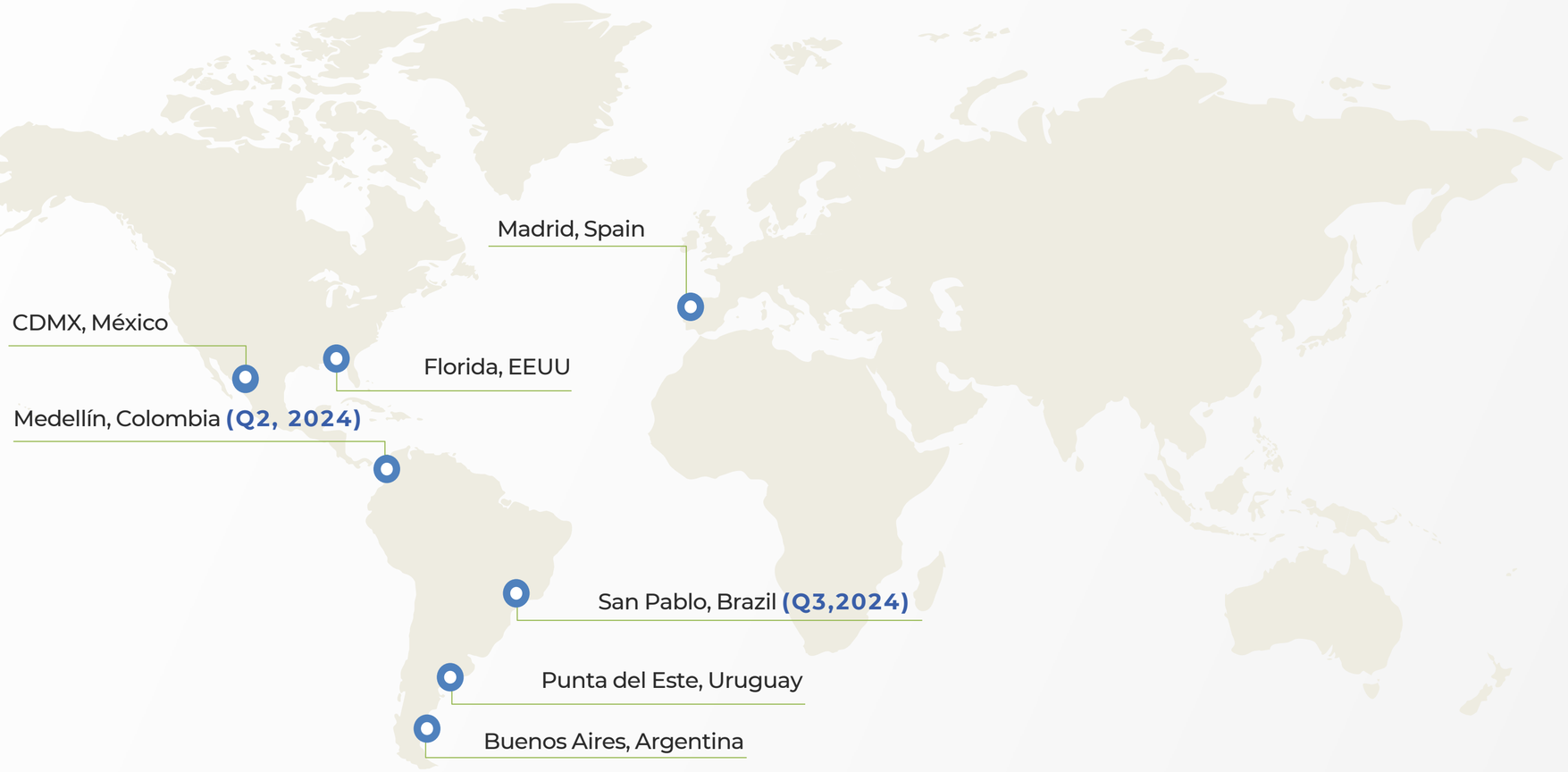
ITPS ONE AT A GLANCE

+15
Years of experience

5
Offices

+250
Employees

+200
Projects completed



Our best IT talent and technology together with your organization for real transformation.

OUR MANAGEMENT TEAM

Juan Muzzio

FOUNDING PARTNER

Juan is an IT engineer and business executive with over 30 years of experience in the IT industry.

He has built an outstanding record of achievement in implementing new business concepts, delivering strategic business solutions, and easing transitioning operations across various companies and industries.

Gustavo Lauría

FOUNDING PARTNER

Gustavo is a leading ontological coach and founding partner of ITPS ONE with more than 30 years of expertise in the IT industry. He has played key role in developing the company's corporate culture and driving its growth and expansion into the global market. He has also founded multiple technology and digital marketing firms. At present, Lauria sits on the board of ITPS ONE, applying his ontological approach to enhance business performance and offer tailored solutions to clients.

OUR SERVICES AND SOLUTIONS

TALENT

- IT Staff Augmentation
- Hunting
- Nearshore Outsourcing

SAP SERVICES

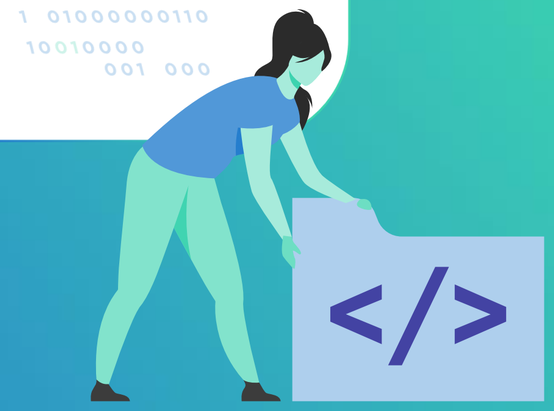
SAP Business One

- Global Delivery Center
- SAP CERTIFIED
- ERP Implementations (Cloud and On-premise)
- S/4HANA Migrations
- Assessment
- Global Rollouts
- AMS Support

SAP S/4 HANA

NEW TECH

- Intelligent Automation
- Artificial Intelligence & Machine Learning
- Cibersecurity
- Software Development
- Cloud Solutions
- Microsoft Azure
- Microsoft 365



LATINAMERICA LOCALIZATION COUNTRY SPECIFICS

Each country has specific requirements that must be taken into consideration, demanding local expertise in order to ensure successful implementations.

BRAZIL

- Tax calculation (determination rules, exceptions, and special agreements)
- CFOP determination
- SPED Fiscal
- Withholding taxes
- Nota Fiscal (incl. potential middleware with tax authority)
- Electronic Invoices
- Adjustments for specific processes (e.g., consignment, future delivery, Import/Export)
- Bank Statements (EDI)
- Material Valuation
- Legal Books and data files software packages (federal, state, and municipal)

ARGENTINA

- Tax Calculation (ingresos brutos, perceptions)
- Fixed asset inflation
- Electronic invoices
- Tax Reports (municipal and provincial)

MÉXICO

- INMA configuration
- VAT booking
- VAT Tax
- Withholding Tax Certificate
- Electronic Invoices
- Tax Books

COLOMBIA

- Multiple Withholding Taxes
- Legal Certificates into the Business Process
- Legal Books (federal and districts)
- Electronic invoices

CHILE

- Withholding Taxes
- Electronic Invoices
- Free Zone (invoice printing)
- Tax Books
- CUI Reports
- Fiscal and Tax Reports

VENEZUELA

- Inflation adjustments (fixed assets, G/L account, inventory)
- Withholding Taxes
- Tax Reports (municipal)

ECUADOR

- Tax-related configuration
- Electronic invoices
- Legal Books

PERÚ

- Tax-related configuration
- Pre-numbered forms
- Electronic invoices

SOME OF OUR SUCCESS STORIES

ITPS ONE

TREMCO

CHAMPIONX

NOVUS

BOSCH

Honeywell

AJINOMOTO

StanleyBlack&Decker

10+ resources.
Client since **2017**.

BRIDGESTONE

10+ resources.
Client since **2012**.

verizon

6+ resources.
Client since **2008.**

IGT

6+ resources.
Client since **2015**.

EPSON

14+ resources.
Client since **2014**.

JCDecaux

5+ resources.
Client since **2016**.

TREMCO SUCCESS STORY

ITPS ONE

PROJECT SUMMARY

The goal of the project was to develop an overall program with focus on simplification, harmonization and standardization of processes and systems for the client's affiliates in Chile, **Colombia** and Mexico via a roll out of the global SAP S/4HANA template. The reference model will define the new CPG Latin America.

GOALS

- Consolidate entire Construction Products Group onto existing single SAP instance with a global template
- Standardize on existing SAP integrated systems
- Build a global support structure
- Complete by FY22

APPROACH

- Utilize a single, global partner, along with our seasoned internal SAP resources
- "Back to basics" – leverage standard functionality to increase speed while reducing cost
  One team, one business, one System

CHALLENGES

From Business point of view:

- Adopt the global business model in the 3 countries of implementation
- Standardize business processes
- Maintain integrity of these processes during the project while other regions were rolling out
- Maintain the operation without impact without having a "shadowing" strategy

From Management point of view

- Keep the project "on track", considering the part-time of the BPOs to the project
- Tend the integrity of the Global Model, coordinating technical activities within the system with multidisciplinary work teams in different regions at the same time
- Align work plans to the global strategy of technical and operational aspects

ACHIEVEMENTS

- Chile, Mexico went live on 04/22 and **Colombia** went live 09/22 -- on time and on budget
- Low number of post go-live incidents, which allowed transition to the Support Team after the first month end close Obtained customer
- recognition and positive feedback.
- High degree of standardization and compliance with SAP standard functionality
- Low number of Z developments

OUR CLIENTS

CHAMPIONX

NOVUS

BOSCH

BRIDGESTONE

Elemento

Avigrupo

ANDESMAR

accenture

verizon

HUAWEI

petit fours

COGNITUS

IGT

L'ORÉAL

JCDecaux

FUJITSU

TREMCO

EPSON

Ford

ohana

CRUDDA
ALIMENTOS QUE NUTREN

STANLEY

IBM

avalian
COBERTURA MÉDICA

LA NACION

McCain

GRAIN CHAIN

intiza

DATAXSTREAM

BANCO
Hipotecario

Sigma
alimentos

GRUPO
gta

mercado
libre

LUIS
PASTEUR

Crystal
system

Naldo

EY

Pruvo

extendeal

F
Fracción

CAFE
MARTINEZ

IRSA

BULL MARKET
BROKERS

Galicia

3GC
Graphic, Construction
& Industrial Shop.

QUITRAL
Climatización

alsuper

OCA

BANCO
SAENZ

Caribbean
Tyres

GENTERA

REDFARM
DROGUERÍA

COTO

by
Urbania

Coomarpes

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